

## Partnership/Ownership Opportunity

Earth Smart Property Solutions (ESPS) is locally owned and has been serving clients throughout Alberta since 1994.

We are a single-stop home and property maintenance service provider, offering a variety of services to residential and commercial clientele. We are continuously in the process of exploring and adding new services to our line-up to complement our service offerings.

Our home and property maintenance services include lawn care (lawn fertilizer and weed control, aeration, overseeding, and more), tree and shrub services (fertilizer, pruning and trimming), snow removal, and more.

To accommodate our ongoing growth in Alberta, we are looking for a highly self-motivated and results-driven entrepreneur to run part of our operation in and/or around Calgary.

## Job Description

Responsibilities will include all duties normally associated with running a business including but not limited to coordinating business operations, generating new business/sales, personnel management, monitoring and motivating staff, managing operational costs, ensuring good customer service, allocating budget resources, hiring and training employees, identifying business opportunities, and monitoring financial activities.

Together with the Sales & Business Development Manager, the right candidate will also be responsible for developing and executing a sales strategy and all sales related activities. Your entrepreneurial spirit and vision in directing business functions will assist our organization in maintaining relationships with clients, increasing staff productivity, improving service, and meeting business objectives.

We utilize a fully automated sales and accounting software plus have support available, so you can focus on growing the business and expanding the sales network. For the right candidate, an established network of clients will be made available to give you a solid start at building your business.

This exciting position offers unlimited growth and expansion possibilities and is an amazing opportunity to share the financial responsibilities and significantly reduce the stress of owning your own business! Whether you live in or around Calgary, we will be able to accommodate you with a territory that suits you best.

If this has peaked your interest, we would love to hear from you! Email your resume and references to: info@earth-smart.ca

Thank you for your interest in joining Earth Smart Property Solutions and for applying to work for our company. Only those selected to advance to the interview process will be contacted.